

MD ANALYSIS

CA 1 January Analysis

GAT Constitutional Area 1 Leader: Open

July 2022 to January 2023 (7 months) Results

CA 1	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
New Clubs	27	31	76	40	28
Charter Members	1049	1264	2352	1278	932
New Members	13804	14206	9833	15973	14607
Drops	22239	22075	19843	20385	19701
Net Growth	-5216	-4522	-5993	-705	-2168

January (Only Results)

CA 1	Jan-20	Jan-21	Jan-22	Jan-23
New Clubs	11	2	7	3
Charter Members	425	93	203	145
New Members	2466	1055	2172	2328
Drops	3223	2384	2791	2778
Net Growth	70	-1027	5	135

Statement for 3rd Quarter Results(previous 3 years)

CA 1	2019-2020 3rd Qtr	2020-2021 3rd Qtr	2021-2022 3rd Qtr
New Clubs	25	18	18
Charter Members	863	580	612
New Members	6144	3713	6689
Drops	7343	7841	7012
Net Growth	551	-2909	1306

MD Wise Analysis

MD	GMT Area	CA 1	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
2	Texas	New Clubs	0	6	7	5	4
		Charter Members	0	252	183	162	122
		New Members	0	1568	1027	1749	1548
		Drops	0	2372	1987	2017	1972
		Net Growth	0	-369	-644	174	-101
3	Oklahoma	New Clubs	0	0	0	0	0
		Charter Members	0	1	4	0	0
		New Members	0	157	103	162	165
		Drops	0	278	327	232	224
		Net Growth	0	-58	-210	-43	-29
8	Louisiana	New Clubs	0	1	1	0	0
		Charter Members	0	25	17	4	3
		New Members	0	162	108	130	221
		Drops	0	297	258	263	244
		Net Growth	0	-99	-124	-94	16
16	New Jersey	New Clubs	0	0	0	0	0
		Charter Members	7	0	0	0	0
		New Members	188	0	0	0	0
		Drops	322	0	0	0	0
		Net Growth	-56	0	0	0	0
20	Bermuda New York	New Clubs	0	0	0	0	0
		Charter Members	38	0	0	0	0
		New Members	650	0	0	0	0
		Drops	965	0	0	0	0
		Net Growth	-148	0	0	0	0
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	260	0	0	0	0
		Drops	365	0	0	0	0
		Net Growth	-64	0	0	0	0
23	Connecticut	New Clubs	0	0	0	0	0
		Charter Members	14	0	0	0	0
		New Members	182	0	0	0	0
		Drops	388	0	0	0	0
		Net Growth	-179	0	0	0	0
33	Massachusetts	New Clubs	0	0	0	0	0
		Charter Members	2	0	0	0	0
		New Members	288	0	0	0	0
		Drops	464	0	0	0	0
		Net Growth	-143	0	0	0	0
44	New Hampshire	New Clubs	1	0	0	0	0
		Charter Members	23	0	0	0	0
		New Members	91	0	0	0	0
		Drops	105	0	0	0	0
		Net Growth	21	0	0	0	0
42	Rhode Island	New Clubs	0	0	0	0	0
		Charter Members	1	0	0	0	0
		New Members	36	0	0	0	0
		Drops	41	0	0	0	0
		Net Growth	-2	0	0	0	0

			2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
45	New York Vermont	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	50	0	0	0	0
		Drops	54	0	0	0	0
		Net Growth	7	0	0	0	0
41	Maine	New Clubs	0	0	0	0	0
		Charter Members	2	0	0	0	0
		New Members	78	0	0	0	0
		Drops	115	0	0	0	0
		Net Growth	-22	0	0	0	0
Total		New Clubs	1	7	8	5	4
		Charter Members	87	278	204	166	125
		New Members	1823	1887	1238	2041	1934
		Drops	2819	2947	2572	2512	2440
		Net Growth	-586	-526	-978	37	-114

January (Only) Results

MD	GMT Area	CA 1	Jan-20	Jan-21	Jan-22	Jan-23
2	Texas	New Clubs	4	0	1	0
		Charter Members	122	5	27	5
		New Members	235	121	231	212
		Drops	326	268	266	251
		Net Growth	76	-119	26	-12
3	Oklahoma	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	21	4	25	16
		Drops	50	30	50	32
		Net Growth	-29	-26	-17	0
8	Louisiana	New Clubs	1	0	0	0
		Charter Members	24	0	0	0
		New Members	25	12	32	28
		Drops	72	29	50	20
		Net Growth	-23	-16	-12	11
Total		New Clubs	5	0	1	0
		Charter Members	146	5	27	5
		New Members	281	137	288	256
		Drops	448	327	366	303
		Net Growth	24	-161	-3	-1

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 3rd Qtr	2020-2021 3rd Qtr	2021-2022 3rd Qtr
2	Texas	New Clubs	6	1	1
		Charter Members	179	29	61
		New Members	605	420	750
		Drops	748	977	740
		Net Growth	128	-476	169
3	Oklahoma	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	65	48	75
		Drops	163	109	133
		Net Growth	-85	-57	-30
8	Louisiana	New Clubs	1	0	1
		Charter Members	27	0	40
		New Members	63	39	76
		Drops	119	186	79
		Net Growth	-8	-145	61
Total		New Clubs	7	1	2
		Charter Members	207	29	101
		New Members	733	507	901
		Drops	1030	1272	952
		Net Growth	35	-678	200

MD Wise Analysis

MD	GMT Area	CA 1	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
4	California	New Clubs	0	6	13	5	4
		Charter Members	0	245	477	274	155
		New Members	0	1418	854	1674	1339
		Drops	0	1762	1766	1566	1550
		Net Growth	0	76	-288	624	101
13	Ohio	New Clubs	0	0	0	0	0
		Charter Members	4	0	0	0	0
		New Members	401	0	0	0	0
		Drops	658	0	0	0	0
		Net Growth	-195	0	0	0	0
14	Pennsylvania	New Clubs	1	0	0	0	0
		Charter Members	25	0	0	0	0
		New Members	678	0	0	0	0
		Drops	1196	0	0	0	0
		Net Growth	-390	0	0	0	0
21	Arizona	New Clubs	0	0	3	0	0
		Charter Members	0	28	102	0	0
		New Members	0	206	171	0	0
		Drops	0	275	323	0	0
		Net Growth	0	-3	14	0	0
24	Virginia	New Clubs	2	0	0	0	0
		Charter Members	55	0	0	0	0
		New Members	263	0	0	0	0
		Drops	478	0	0	0	0
		Net Growth	-128	0	0	0	0
29	West Virginia	New Clubs	1	0	0	0	0
		Charter Members	22	0	0	0	0
		New Members	158	0	0	0	0
		Drops	220	0	0	0	0
		Net Growth	-15	0	0	0	0
36	California Oregon	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	3
		New Members	0	0	0	197	187
		Drops	0	0	0	265	299
		Net Growth	0	0	0	-33	-80
40	Arizona New Mexico	New Clubs	0	0	0	0	0
		Charter Members	0	1	0	0	0
		New Members	0	63	31	0	0
		Drops	0	56	57	0	0
		Net Growth	0	28	-22	0	0
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0	2	0
		Charter Members	0	0	0	39	0
		New Members	0	0	0	141	127
		Drops	0	0	0	161	180
		Net Growth	0	0	0	41	-45
50	Hawaii	New Clubs	0	0	0	1	0
		Charter Members	0	3	2	26	3
		New Members	0	72	103	108	98
		Drops	0	102	97	130	152
		Net Growth	0	-11	33	26	-34

			2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
46	California Nevada	New Clubs	0	0	1	0	0
		Charter Members	0	0	43	0	0
		New Members	0	79	51	0	0
		Drops	0	125	115	0	0
		Net Growth	0	-41	-13	0	0
Total	New Clubs	4	6	17	8	4	
	Charter Members	106	277	624	339	161	
	New Members	1500	1838	1210	2120	1751	
	Drops	2552	2320	2358	2122	2181	
	Net Growth	-728	49	-276	658	-58	

January (Only) Results

MD	GMT Area	CA 1	Jan-20	Jan-21	Jan-22	Jan-23
4	California	New Clubs	2	1	0	1
		Charter Members	117	30	13	29
		New Members	217	62	160	180
		Drops	224	172	185	234
		Net Growth	135	-60	28	1
21	Arizona	New Clubs	0	0	0	0
		Charter Members	20	3	0	0
		New Members	29	38	0	0
		Drops	25	51	0	0
		Net Growth	31	3	0	0
36	California Oregon	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	42	29
		Drops	0	0	38	29
		Net Growth	0	0	7	4
40	Arizona New Mexico	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	15	1	0	0
		Drops	6	8	0	0
		Net Growth	13	-6	0	0
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0	0
		Charter Members	0	0	1	0
		New Members	0	0	16	17
		Drops	0	0	46	125
		Net Growth	0	0	-28	-108
50	Hawaii	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	9	13	14	9
		Drops	4	9	16	27
		Net Growth	7	8	9	-17
46	California Nevada	New Clubs	0	0	0	0
		Charter Members	0	2	0	0
		New Members	22	6	0	0
		Drops	16	15	0	0
		Net Growth	7	-6	0	0
Total		New Clubs	2	1	0	1
		Charter Members	137	35	14	29
		New Members	292	120	232	235
		Drops	275	255	285	415
		Net Growth	193	-61	16	-120

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 3rd Qtr	2020-2021 3rd Qtr	2021-2022 3rd Qtr
4	California	New Clubs	2	3	2
		Charter Members	132	112	74
		New Members	486	257	603
		Drops	455	667	500
		Net Growth	214	-252	275
21	Arizona	New Clubs	0	2	0
		Charter Members	20	76	0
		New Members	66	80	0
		Drops	54	153	0
		Net Growth	48	30	0
36	California Oregon	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	101
		Drops	0	0	85
		Net Growth	0	0	30
40	Arizona New Mexico	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	23	7	0
		Drops	18	21	0
		Net Growth	9	-10	0
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0
		Charter Members	0	0	6
		New Members	0	0	103
		Drops	0	0	115
		Net Growth	0	0	11
50	Hawaii	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	29	48	37
		Drops	36	23	40
		Net Growth	-2	30	9
46	California Nevada	New Clubs	0	0	0
		Charter Members	0	3	0
		New Members	39	31	0
		Drops	30	26	0
		Net Growth	13	9	0
Total		New Clubs	2	5	2
		Charter Members	152	191	80
		New Members	643	423	844
		Drops	593	890	740
		Net Growth	282	-193	325

MD Wise Analysis

MD	GMT Area	CA 1	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
1	Illinois	New Clubs	0	0	0	0	0
		Charter Members	19	0	0	0	0
		New Members	614	0	0	0	0
		Drops	898	0	0	0	0
		Net Growth	-165	0	0	0	0
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	2	0	0
		Charter Members	0	11	46	4	3
		New Members	0	286	208	207	166
		Drops	0	439	376	252	177
		Net Growth	0	-97	-90	-24	6
5M	Manitoba Minnesota Ontario	New Clubs	0	3	7	1	0
		Charter Members	0	76	229	31	9
		New Members	0	852	569	884	842
		Drops	0	1223	1324	945	938
		Net Growth	0	-188	-416	59	-1
11	Michigan	New Clubs	1	0	0	0	0
		Charter Members	17	0	0	0	0
		New Members	467	0	0	0	0
		Drops	701	0	0	0	0
		Net Growth	-163	0	0	0	0
25	Indiana	New Clubs	0	0	0	0	0
		Charter Members	1	0	0	0	0
		New Members	355	0	0	0	0
		Drops	588	0	0	0	0
		Net Growth	-184	0	0	0	0
43	Kentucky	New Clubs	1	0	0	0	0
		Charter Members	21	0	0	0	0
		New Members	178	0	0	0	0
		Drops	408	0	0	0	0
		Net Growth	-189	0	0	0	0
10	Michigan	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	61	0	0	0	0
		Drops	98	0	0	0	0
		Net Growth	-12	0	0	0	0
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0	0	0
		Charter Members	0	1	0	0	0
		New Members	0	151	0	0	0
		Drops	0	226	0	0	0
		Net Growth	0	-54	0	0	0
Total		New Clubs	2	3	9	1	0
		Charter Members	58	88	275	35	12
		New Members	1675	1289	777	1091	1008
		Drops	2693	1888	1700	1197	1115
		Net Growth	-713	-339	-506	35	5

January (Only) Results

MD	GMT Area	CA 1	Jan-20	Jan-21	Jan-22	Jan-23
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	0
		Charter Members	7	1	0	1
		New Members	33	28	25	24
		Drops	71	58	44	31
		Net Growth	-18	-27	-19	-3
5M	Manitoba Minnesota Ontario	New Clubs	0	0	0	0
		Charter Members	4	2	0	1
		New Members	149	74	131	124
		Drops	187	148	150	129
		Net Growth	-5	-57	-5	7
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	45	0	0	0
		Drops	33	0	0	0
		Net Growth	14	0	0	0
Total		New Clubs	0	0	0	0
		Charter Members	11	3	0	2
		New Members	227	102	156	148
		Drops	291	206	194	160
		Net Growth	-9	-84	-24	4

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 3rd Qtr	2020-2021 3rd Qtr	2021-2022 3rd Qtr
5	North Dakota Saskatchewan South Dakota	New Clubs	1	0	0
		Charter Members	30	2	0
		New Members	100	105	84
		Drops	144	199	91
		Net Growth	6	-85	-3
5M	Manitoba Minnesota Ontario	New Clubs	0	3	0
		Charter Members	7	80	2
		New Members	366	181	410
		Drops	341	351	376
		Net Growth	77	-63	60
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	92	0	0
		Drops	87	0	0
		Net Growth	14	0	0
Total		New Clubs	1	3	0
		Charter Members	37	82	2
		New Members	558	286	494
		Drops	572	550	467
		Net Growth	97	-148	57

MD Wise Analysis

MD	GMT Area	CA 1	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	0	0
		Charter Members	3	0	0	0	0
		New Members	156	0	0	0	0
		Drops	285	0	0	0	0
		Net Growth	-108	0	0	0	0
5M	Manitoba Minnesota Ontario	New Clubs	1	0	0	0	0
		Charter Members	42	0	0	0	0
		New Members	633	0	0	0	0
		Drops	1013	0	0	0	0
		Net Growth	-229	0	0	0	0
9	Iowa	New Clubs	1	0	0	0	0
		Charter Members	38	0	0	0	0
		New Members	299	0	0	0	0
		Drops	539	0	0	0	0
		Net Growth	-144	0	0	0	0
14	Pennsylvania	New Clubs	0	1	8	2	1
		Charter Members	0	50	250	49	29
		New Members	0	648	463	781	606
		Drops	0	985	1021	1023	1085
		Net Growth	0	-210	-249	-63	-341
24	Virginia	New Clubs	0	0	0	0	0
		Charter Members	0	11	2	4	13
		New Members	0	247	181	260	296
		Drops	0	477	415	449	413
		Net Growth	0	-181	-191	-133	-66
27	Wisconsin	New Clubs	0	0	0	0	0
		Charter Members	4	0	0	0	0
		New Members	704	0	0	0	0
		Drops	947	0	0	0	0
		Net Growth	-154	0	0	0	0
29	West Virginia	New Clubs	0	1	1	0	0
		Charter Members	0	31	30	1	0
		New Members	0	148	130	128	159
		Drops	0	342	190	283	257
		Net Growth	0	-125	-3	-146	-65
Total		New Clubs	2	2	9	2	1
		Charter Members	87	92	282	54	42
		New Members	1792	1043	774	1169	1061
		Drops	2784	1804	1626	1755	1755
		Net Growth	-635	-516	-443	-342	-472

January (Only) Results

MD	GMT Area	CA 1	Jan-20	Jan-21	Jan-22	Jan-23
14	Pennsylvania	New Clubs	0	0	0	0
		Charter Members	1	10	0	3
		New Members	142	36	114	107
		Drops	156	112	151	159
		Net Growth	-8	-57	-19	-28
24	Virginia	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	31	12	24	47
		Drops	65	60	57	61
		Net Growth	-26	-46	-28	-5
29	West Virginia	New Clubs	1	0	0	0
		Charter Members	31	0	0	0
		New Members	20	2	25	47
		Drops	52	28	40	56
		Net Growth	14	-25	-14	10
Total		New Clubs	1	0	0	0
		Charter Members	32	10	0	3
		New Members	193	50	163	201
		Drops	273	200	248	276
		Net Growth	-20	-128	-61	-23

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 3rd Qtr	2020-2021 3rd Qtr	2021-2022 3rd Qtr
14	Pennsylvania	New Clubs	0	0	1
		Charter Members	1	11	26
		New Members	361	165	331
		Drops	368	437	378
		Net Growth	18	-244	21
24	Virginia	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	99	47	101
		Drops	157	153	174
		Net Growth	-33	-87	-53
29	West Virginia	New Clubs	1	0	0
		Charter Members	45	0	0
		New Members	67	33	65
		Drops	96	79	116
		Net Growth	34	-43	-48
Total		New Clubs	1	0	1
		Charter Members	46	11	26
		New Members	527	245	497
		Drops	621	669	668
		Net Growth	19	-374	-80

MD Wise Analysis

MD	GMT Area	CA 1	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
1	Illinois	New Clubs	0	1	6	1	0
		Charter Members	0	32	145	24	0
		New Members	0	569	345	586	709
		Drops	0	841	906	871	704
		Net Growth	0	-168	-352	-157	95
12	Tennessee	New Clubs	0	0	0	0	0
		Charter Members	3	0	0	0	0
		New Members	239	0	0	0	0
		Drops	466	0	0	0	0
		Net Growth	-197	0	0	0	0
18	Georgia	New Clubs	0	0	0	0	0
		Charter Members	5	0	0	0	0
		New Members	207	0	0	0	0
		Drops	365	0	0	0	0
		Net Growth	-131	0	0	0	0
27	Wisconsin	New Clubs	0	0	2	1	0
		Charter Members	0	5	55	15	7
		New Members	0	765	602	885	805
		Drops	0	964	933	863	904
		Net Growth	0	-129	-221	130	-12
30	Mississippi	New Clubs	0	0	0	0	0
		Charter Members	9	0	0	0	0
		New Members	83	0	0	0	0
		Drops	148	0	0	0	0
		Net Growth	-26	0	0	0	0
31	North Carolina	New Clubs	0	0	0	0	0
		Charter Members	5	0	0	0	0
		New Members	240	0	0	0	0
		Drops	424	0	0	0	0
		Net Growth	-130	0	0	0	0
32	South Carolina	New Clubs	2	0	0	0	0
		Charter Members	59	0	0	0	0
		New Members	149	0	0	0	0
		Drops	244	0	0	0	0
		Net Growth	-18	0	0	0	0
34	Alabama	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	178	0	0	0	0
		Drops	212	0	0	0	0
		Net Growth	-25	0	0	0	0
35	Various	New Clubs	1	0	0	0	0
		Charter Members	56	0	0	0	0
		New Members	326	0	0	0	0
		Drops	540	0	0	0	0
		Net Growth	-38	0	0	0	0
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	193	0	0	0	0
		Drops	295	0	0	0	0
		Net Growth	-88	0	0	0	0

			2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
60	Various	New Clubs	1	0	0	0	0
		Charter Members	34	0	0	0	0
		New Members	94	0	0	0	0
		Drops	207	0	0	0	0
		Net Growth	-33	0	0	0	0
10	Michigan	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	1
		New Members	0	67	28	108	77
		Drops	0	84	61	79	106
		Net Growth	0	-11	-30	39	-20
Total	New Clubs	4	1	8	2	0	
	Charter Members	171	37	200	39	8	
	New Members	1709	1401	975	1579	1591	
	Drops	2901	1889	1900	1813	1714	
	Net Growth	-686	-308	-603	12	63	

January (Only) Results

MD	GMT Area	CA 1	Jan-20	Jan-21	Jan-22	Jan-23
1	Illinois	New Clubs	0	1	0	0
		Charter Members	4	26	1	0
		New Members	99	52	71	80
		Drops	130	126	121	85
		Net Growth	-15	-40	-43	14
27	Wisconsin	New Clubs	0	0	0	0
		Charter Members	0	0	1	0
		New Members	121	86	156	135
		Drops	154	121	156	131
		Net Growth	-17	-29	14	16
10	Michigan	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	7	0	8	16
		Drops	16	10	11	13
		Net Growth	-9	-10	-1	3
Total		New Clubs	0	1	0	0
		Charter Members	4	26	2	0
		New Members	227	138	235	231
		Drops	300	257	288	229
		Net Growth	-41	-79	-30	33

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 3rd Qtr	2020-2021 3rd Qtr	2021-2022 3rd Qtr
1	Illinois	New Clubs	0	1	0
		Charter Members	5	34	3
		New Members	281	138	246
		Drops	300	348	321
		Net Growth	8	-159	-59
27	Wisconsin	New Clubs	0	2	0
		Charter Members	1	48	3
		New Members	289	228	374
		Drops	370	317	354
		Net Growth	-42	-25	54
10	Michigan	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	24	18	19
		Drops	58	38	31
		Net Growth	-26	-18	-7
Total		New Clubs	0	3	0
		Charter Members	6	82	6
		New Members	594	384	639
		Drops	728	703	706
		Net Growth	-60	-202	-12

MD Wise Analysis

MD	GMT Area	CA 1	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
2	Texas	New Clubs	6	0	0	0	0
		Charter Members	226	0	0	0	0
		New Members	1533	0	0	0	0
		Drops	2276	0	0	0	0
		Net Growth	-325	0	0	0	0
3	Oklahoma	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	174	0	0	0	0
		Drops	283	0	0	0	0
		Net Growth	-89	0	0	0	0
7	Arkansas	New Clubs	0	0	0	0	0
		Charter Members	1	0	0	0	0
		New Members	130	0	0	0	0
		Drops	272	0	0	0	0
		Net Growth	-122	0	0	0	0
8	Louisiana	New Clubs	0	0	0	0	0
		Charter Members	23	0	0	0	0
		New Members	181	0	0	0	0
		Drops	275	0	0	0	0
		Net Growth	-45	0	0	0	0
16	New Jersey	New Clubs	0	1	1	1	1
		Charter Members	0	24	32	24	27
		New Members	0	165	139	190	232
		Drops	0	323	252	265	364
		Net Growth	0	-100	-31	-21	-89
20	Bermuda New York	New Clubs	0	2	5	3	2
		Charter Members	0	73	125	97	53
		New Members	0	647	430	769	725
		Drops	0	1089	807	875	854
		Net Growth	0	-254	-184	91	-21
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0	1	2
		Charter Members	0	16	27	21	59
		New Members	0	254	146	322	273
		Drops	0	446	383	419	384
		Net Growth	0	-128	-172	-41	-7
26	Missouri	New Clubs	0	0	0	0	0
		Charter Members	10	0	0	0	0
		New Members	318	0	0	0	0
		Drops	686	0	0	0	0
		Net Growth	-310	0	0	0	0
Total		New Clubs	6	3	6	5	5
		Charter Members	260	113	184	142	139
		New Members	2336	1066	715	1281	1230
		Drops	3792	1858	1442	1559	1602
		Net Growth	-891	-482	-387	29	-117

January (Only) Results

MD	GMT Area	CA 1	Jan-20	Jan-21	Jan-22	Jan-23
16	New Jersey	New Clubs	1	0	0	1
		Charter Members	20	0	1	21
		New Members	29	7	26	46
		Drops	68	29	31	53
		Net Growth	-17	-20	10	15
20	Bermuda New York	New Clubs	0	0	0	0
		Charter Members	1	1	8	2
		New Members	92	45	130	171
		Drops	155	55	112	107
		Net Growth	-17	-4	52	72
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0	1
		Charter Members	0	0	0	32
		New Members	46	13	39	51
		Drops	36	47	61	50
		Net Growth	18	-24	-17	42
Total		New Clubs	1	0	0	2
		Charter Members	21	1	9	55
		New Members	167	65	195	268
		Drops	259	131	204	210
		Net Growth	-16	-48	45	129

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 3rd Qtr	2020-2021 3rd Qtr	2021-2022 3rd Qtr
16	New Jersey	New Clubs	1	1	0
		Charter Members	23	22	2
		New Members	76	34	70
		Drops	115	95	73
		Net Growth	25	-19	28
20	Bermuda New York	New Clubs	2	0	2
		Charter Members	64	5	72
		New Members	263	129	376
		Drops	274	277	245
		Net Growth	112	-120	253
22	Delaware District Of Columbia Maryland	New Clubs	1	0	0
		Charter Members	22	0	8
		New Members	115	51	121
		Drops	117	132	129
		Net Growth	35	-63	11
Total		New Clubs	4	1	2
		Charter Members	109	27	82
		New Members	454	214	567
		Drops	506	504	447
		Net Growth	172	-202	292

MD Wise Analysis

MD	GMT Area	CA 1	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
6	Colorado	New Clubs	1	0	0	1	0
		Charter Members	35	0	0	40	0
		New Members	129	159	81	126	187
		Drops	286	238	202	223	204
		Net Growth	-107	-53	-102	-28	6
17	Kansas	New Clubs	0	0	0	0	0
		Charter Members	2	0	0	0	0
		New Members	214	149	0	0	0
		Drops	369	288	0	0	0
		Net Growth	-121	-113	0	0	0
21	Arizona	New Clubs	1	0	0	0	0
		Charter Members	21	0	0	0	0
		New Members	217	0	0	0	0
		Drops	255	0	0	0	0
		Net Growth	27	0	0	0	0
28	Utah	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	42	0	0	0	0
		Drops	76	0	0	0	0
		Net Growth	-32	0	0	0	0
38	Nebraska	New Clubs	0	0	0	0	0
		Charter Members	4	2	0	0	0
		New Members	105	81	69	93	76
		Drops	204	156	168	162	148
		Net Growth	-89	-58	-88	-64	-65
40	Arizona New Mexico	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	36	0	0	0	0
		Drops	114	0	0	0	0
		Net Growth	-69	0	0	0	0
15	Wyoming	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	2
		New Members	57	43	28	45	45
		Drops	54	71	90	62	57
		Net Growth	5	-24	-48	-3	22
37	Montana	New Clubs	0	1	0	0	0
		Charter Members	0	20	0	0	0
		New Members	0	87	57	77	103
		Drops	0	101	74	101	117
		Net Growth	0	19	-10	-13	-6
Total		New Clubs	2	1	0	1	0
		Charter Members	62	22	0	40	2
		New Members	800	519	235	341	411
		Drops	1358	854	534	548	526
		Net Growth	-386	-229	-248	-108	-43

January (Only) Results

MD	GMT Area	CA 1	Jan-20	Jan-21	Jan-22	Jan-23
6	Colorado	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	31	8	14	22
		Drops	35	23	30	41
		Net Growth	1	-11	-14	-12
17	Kansas	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	27	0	0	0
		Drops	52	0	0	0
		Net Growth	-22	0	0	0
38	Nebraska	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	24	3	13	11
		Drops	12	10	13	19
		Net Growth	14	-6	0	-7
15	Wyoming	New Clubs	0	0	0	0
		Charter Members	0	0	0	2
		New Members	9	4	8	2
		Drops	13	13	14	18
		Net Growth	-2	-9	-5	9
37	Montana	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	17	4	7	19
		Drops	20	16	8	27
		Net Growth	-1	-11	0	-6
Total		New Clubs	0	0	0	0
		Charter Members	0	0	0	2
		New Members	108	19	42	54
		Drops	132	62	65	105
		Net Growth	-10	-37	-19	-16

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 3rd Qtr	2020-2021 3rd Qtr	2021-2022 3rd Qtr
6	Colorado	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	59	36	53
		Drops	78	67	87
		Net Growth	-6	-21	-26
17	Kansas	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	83	0	0
		Drops	129	0	0
		Net Growth	-41	0	0
38	Nebraska	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	42	32	39
		Drops	37	54	38
		Net Growth	9	-20	3
15	Wyoming	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	19	24	21
		Drops	28	23	25
		Net Growth	-7	2	1
37	Montana	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	34	17	26
		Drops	48	46	20
		Net Growth	-12	-26	9
Total		New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	237	109	139
		Drops	320	190	170
		Net Growth	-57	-65	-13

MD Wise Analysis

MD	GMT Area	CA 1	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
4	California	New Clubs	4	0	0	0	0
		Charter Members	158	0	0	0	0
		New Members	1224	0	0	0	0
		Drops	1901	0	0	0	0
		Net Growth	-333	0	0	0	0
19	British Columbia Idaho Washington	New Clubs	1	0	0	0	0
		Charter Members	28	6	0	0	0
		New Members	282	311	0	0	0
		Drops	451	556	0	0	0
		Net Growth	-69	-169	0	0	0
21	Arizona	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	5	6
		New Members	0	0	0	178	156
		Drops	0	0	0	275	193
		Net Growth	0	0	0	-24	-3
28	Utah	New Clubs	0	0	0	0	0
		Charter Members	0	1	0	0	0
		New Members	0	53	11	48	92
		Drops	0	67	57	68	71
		Net Growth	0	-11	-44	-8	29
36	California Oregon	New Clubs	0	0	0	0	0
		Charter Members	6	0	0	0	0
		New Members	167	179	94	0	0
		Drops	260	291	275	0	0
		Net Growth	-38	-58	-129	0	0
39	Idaho Oregon	New Clubs	0	0	1	0	1
		Charter Members	0	2	24	0	40
		New Members	51	55	27	78	73
		Drops	130	121	105	115	85
		Net Growth	-75	-60	-39	-35	38
40	Arizona New Mexico	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	0	57	68
		Drops	0	0	0	75	104
		Net Growth	0	0	0	-11	-25
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0	0	0
		Charter Members	4	0	1	0	0
		New Members	160	0	121	0	0
		Drops	269	0	211	0	0
		Net Growth	-91	0	-82	0	0
50	Hawaii	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	90	0	0	0	0
		Drops	106	0	0	0	0
		Net Growth	-5	0	0	0	0
46	California Nevada	New Clubs	1	0	0	0	1
		Charter Members	22	0	0	3	28
		New Members	97	0	0	78	89
		Drops	111	0	0	112	83
		Net Growth	22	0	0	-14	44

			2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
37	Montana	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	98	0	0	0	0
		Drops	112	0	0	0	0
		Net Growth	-2	0	0	0	0
Total	New Clubs	6	0	1	0	2	
	Charter Members	218	9	25	8	74	
	New Members	2169	598	253	439	478	
	Drops	3340	1035	648	645	536	
	Net Growth	-591	-298	-294	-92	83	

January (Only) Results

MD	GMT Area	CA 1	Jan-20	Jan-21	Jan-22	Jan-23
19	British Columbia Idaho Washington	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	54	0	0	0
		Drops	70	0	0	0
		Net Growth	-9	0	0	0
21	Arizona	New Clubs	0	0	0	0
		Charter Members	0	0	3	0
		New Members	0	0	23	20
		Drops	0	0	20	32
		Net Growth	0	0	19	-9
28	Utah	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	8	1	8	15
		Drops	19	6	8	11
		Net Growth	-10	-4	4	10
36	California Oregon	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	39	11	0	0
		Drops	39	30	0	0
		Net Growth	14	-17	0	0
39	Idaho Oregon	New Clubs	0	0	0	0
		Charter Members	0	0	0	8
		New Members	10	6	16	15
		Drops	13	8	12	18
		Net Growth	-3	1	4	8
40	Arizona New Mexico	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	6	17
		Drops	0	0	20	5
		Net Growth	0	0	-12	12
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	24	0	0
		Drops	0	25	0	0
		Net Growth	0	0	0	0
46	California Nevada	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	10	8
		Drops	0	0	5	2
		Net Growth	0	0	7	6
Total		New Clubs	0	0	0	0
		Charter Members	0	0	3	8
		New Members	111	42	63	75
		Drops	141	69	65	68
		Net Growth	-8	-20	22	27

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 3rd Qtr	2020-2021 3rd Qtr	2021-2022 3rd Qtr
19	British Columbia Idaho Washington	New Clubs	0	0	0
		Charter Members	4	0	0
		New Members	155	0	0
		Drops	183	0	0
		Net Growth	-8	0	0
21	Arizona	New Clubs	0	0	1
		Charter Members	0	0	30
		New Members	0	0	62
		Drops	0	0	48
		Net Growth	0	0	58
28	Utah	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	17	9	14
		Drops	43	27	24
		Net Growth	-24	-16	-5
36	California Oregon	New Clubs	0	0	0
		Charter Members	1	1	0
		New Members	85	37	0
		Drops	78	91	0
		Net Growth	24	-49	0
39	Idaho Oregon	New Clubs	0	0	0
		Charter Members	5	0	0
		New Members	31	15	41
		Drops	43	18	45
		Net Growth	3	0	-3
40	Arizona New Mexico	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	18
		Drops	0	0	35
		Net Growth	0	0	-15
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	74	0
		Drops	0	100	0
		Net Growth	0	-20	0
46	California Nevada	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	51
		Drops	0	0	34
		Net Growth	0	0	23
Total		New Clubs	0	0	1
		Charter Members	10	1	30
		New Members	288	135	186
		Drops	347	236	186
		Net Growth	-5	-85	58

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022	2022-2023
11	Michigan	New Clubs	1	1	0	0
		Charter Members	53	29	12	11
		New Members	406	373	571	427
		Drops	653	637	679	610
		Net Growth	-137	-195	32	-101
13	Ohio	New Clubs	1	3	1	1
		Charter Members	34	85	32	25
		New Members	410	228	474	402
		Drops	656	679	633	617
		Net Growth	-150	-309	-73	-142
25	Indiana	New Clubs	0	1	1	0
		Charter Members	0	36	29	1
		New Members	412	243	427	336
		Drops	509	627	666	533
		Net Growth	-49	-276	-116	-97
Total		New Clubs	2	5	2	1
		Charter Members	87	150	73	37
		New Members	1228	844	1472	1165
		Drops	1818	1943	1978	1760
		Net Growth	-336	-780	-157	-340

January (Only) Results

MD	GMT Area	CA 1	Jan-20	Jan-21	Jan-22	Jan-23
11	Michigan	New Clubs	0	0	0	0
		Charter Members	20	0	0	5
		New Members	85	72	74	63
		Drops	76	87	75	69
		Net Growth	36	-14	6	28
13	Ohio	New Clubs	0	0	1	0
		Charter Members	1	0	26	3
		New Members	92	16	56	72
		Drops	130	54	70	84
		Net Growth	-8	-33	20	8
25	Indiana	New Clubs	0	0	1	0
		Charter Members	0	2	24	1
		New Members	86	22	67	50
		Drops	80	89	86	91
		Net Growth	13	-42	51	-17
Total		New Clubs	0	0	2	0
		Charter Members	21	2	50	9
		New Members	263	110	197	185
		Drops	286	230	231	244
		Net Growth	41	-89	77	19

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 3rd Qtr	2020-2021 3rd Qtr	2021-2022 3rd Qtr
11	Michigan	New Clubs	1	3	0
		Charter Members	61	58	3
		New Members	190	181	270
		Drops	185	240	198
		Net Growth	101	19	98
13	Ohio	New Clubs	1	0	2
		Charter Members	23	12	59
		New Members	199	104	164
		Drops	251	249	185
		Net Growth	12	-121	65
25	Indiana	New Clubs	0	0	1
		Charter Members	2	2	26
		New Members	181	83	161
		Drops	195	209	195
		Net Growth	8	-84	44
Total		New Clubs	2	3	3
		Charter Members	86	72	88
		New Members	570	368	595
		Drops	631	698	578
		Net Growth	121	-186	207

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022	2022-2023
7	Arkansas	New Clubs	0	0	0	0
		Charter Members	32	0	2	2
		New Members	155	62	132	107
		Drops	235	190	247	139
		Net Growth	-33	-116	-90	-15
9	Iowa	New Clubs	0	0	2	0
		Charter Members	2	1	43	0
		New Members	310	203	304	287
		Drops	469	452	498	426
		Net Growth	-133	-217	-107	-109
17	Kansas	New Clubs	0	0	0	0
		Charter Members	0	0	0	1
		New Members	0	169	251	247
		Drops	0	260	297	245
		Net Growth	0	-79	-15	20
26	Missouri	New Clubs	0	0	0	0
		Charter Members	0	0	1	7
		New Members	318	232	374	299
		Drops	559	472	503	449
		Net Growth	-210	-210	-73	-117
Total		New Clubs	0	0	2	0
		Charter Members	34	1	46	10
		New Members	783	666	1061	940
		Drops	1263	1374	1545	1259
		Net Growth	-376	-622	-285	-221

January (Only) Results

MD	GMT Area	CA 1	Jan-20	Jan-21	Jan-22	Jan-23
7	Arkansas	New Clubs	0	0	0	0
		Charter Members	0	0	1	0
		New Members	19	9	24	14
		Drops	29	30	29	18
		Net Growth	-9	-20	-2	-3
9	Iowa	New Clubs	0	0	0	0
		Charter Members	0	0	1	0
		New Members	57	25	40	39
		Drops	69	59	66	43
		Net Growth	-9	-32	-22	-1
17	Kansas	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	10	33	40
		Drops	0	22	39	33
		Net Growth	0	-12	3	10
26	Missouri	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	48	42	52	39
		Drops	66	101	54	46
		Net Growth	-15	-55	10	-7
Total		New Clubs	0	0	0	0
		Charter Members	0	0	2	0
		New Members	124	86	149	132
		Drops	164	212	188	140
		Net Growth	-33	-119	-11	-1

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 3rd Qtr	2020-2021 3rd Qtr	2021-2022 3rd Qtr
7	Arkansas	New Clubs	0	0	0
		Charter Members	0	2	1
		New Members	49	33	59
		Drops	76	127	75
		Net Growth	-25	-77	-11
9	Iowa	New Clubs	1	0	0
		Charter Members	23	0	1
		New Members	143	65	104
		Drops	155	153	169
		Net Growth	18	-80	-56
17	Kansas	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	54	98
		Drops	0	67	86
		Net Growth	0	-9	24
26	Missouri	New Clubs	0	0	0
		Charter Members	0	0	2
		New Members	123	110	135
		Drops	168	255	167
		Net Growth	-31	-137	-6
Total		New Clubs	1	0	0
		Charter Members	23	2	4
		New Members	315	262	396
		Drops	399	602	497
		Net Growth	-38	-303	-49

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022	2022-2023
23	Connecticut	New Clubs	2	0	1	1
		Charter Members	52	9	20	40
		New Members	192	127	284	245
		Drops	292	282	304	314
		Net Growth	-35	-122	22	-8
33	Massachusetts	New Clubs	1	1	0	1
		Charter Members	29	27	2	21
		New Members	295	125	273	262
		Drops	376	400	400	418
		Net Growth	-22	-193	-92	-108
44	New Hampshire	New Clubs	0	0	0	0
		Charter Members	1	3	0	3
		New Members	92	98	123	118
		Drops	167	148	145	128
		Net Growth	-61	-38	-14	12
42	Rhode Island	New Clubs	0	0	0	0
		Charter Members	1	3	1	0
		New Members	47	27	20	36
		Drops	54	30	58	66
		Net Growth	-1	2	-32	-21
45	New York Vermont	New Clubs	0	0	0	0
		Charter Members	2	0	0	0
		New Members	44	30	34	36
		Drops	66	63	58	75
		Net Growth	-9	-23	-21	-26
41	Maine	New Clubs	1	0	0	0
		Charter Members	26	2	0	3
		New Members	80	30	96	87
		Drops	108	128	79	146
		Net Growth	7	-86	27	-35
Total		New Clubs	4	1	1	2
		Charter Members	111	44	23	67
		New Members	750	437	830	784
		Drops	1063	1051	1044	1147
		Net Growth	-121	-460	-110	-186

January (Only) Results

MD	GMT Area	CA 1	Jan-20	Jan-21	Jan-22	Jan-23
23	Connecticut	New Clubs	1	0	0	0
		Charter Members	21	0	0	5
		New Members	41	9	37	36
		Drops	38	24	41	30
		Net Growth	27	-14	-4	15
33	Massachusetts	New Clubs	0	0	0	0
		Charter Members	6	0	2	0
		New Members	63	18	26	47
		Drops	51	45	68	32
		Net Growth	23	-22	-35	20
44	New Hampshire	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	16	12	19	23
		Drops	25	14	27	19
		Net Growth	-8	-2	-1	6
42	Rhode Island	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	5	1	6	7
		Drops	4	0	5	3
		Net Growth	1	1	1	4
45	New York Vermont	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	3	4	5	15
		Drops	9	13	3	2
		Net Growth	-5	-9	2	13
41	Maine	New Clubs	0	0	0	0
		Charter Members	2	0	0	2
		New Members	19	0	22	16
		Drops	13	10	5	23
		Net Growth	10	-10	18	-1
Total		New Clubs	1	0	0	0
		Charter Members	29	0	2	7
		New Members	147	44	115	144
		Drops	140	106	149	109
		Net Growth	48	-56	-19	57

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 3rd Qtr	2020-2021 3rd Qtr	2021-2022 3rd Qtr
23	Connecticut	New Clubs	2	0	0
		Charter Members	51	1	0
		New Members	99	48	85
		Drops	134	88	92
		Net Growth	24	-29	12
33	Massachusetts	New Clubs	0	1	0
		Charter Members	7	27	3
		New Members	137	52	94
		Drops	116	98	125
		Net Growth	33	-14	14
44	New Hampshire	New Clubs	1	0	0
		Charter Members	20	0	0
		New Members	47	46	61
		Drops	49	32	50
		Net Growth	22	14	20
42	Rhode Island	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	25	8	32
		Drops	12	29	21
		Net Growth	15	-21	13
45	New York Vermont	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	16	10	21
		Drops	14	24	6
		Net Growth	4	-14	15
41	Maine	New Clubs	0	0	0
		Charter Members	3	0	0
		New Members	42	10	47
		Drops	40	36	17
		Net Growth	7	-24	33
Total		New Clubs	3	1	0
		Charter Members	82	28	3
		New Members	366	174	340
		Drops	365	307	311
		Net Growth	105	-88	107

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022	2022-2023
51	Puerto Rico U S Virgin Islands	New Clubs	1	0	0	1
		Charter Members	35	13	8	43
		New Members	132	112	133	133
		Drops	334	232	183	373
		Net Growth	-161	-98	-10	-155
60	Various	New Clubs	0	0	0	0
		Charter Members	1	1	2	3
		New Members	121	190	139	82
		Drops	158	104	197	188
		Net Growth	-16	107	-40	-50
Total		New Clubs	1	0	0	1
		Charter Members	36	14	10	46
		New Members	253	302	272	215
		Drops	492	336	380	561
		Net Growth	-177	9	-50	-205

January (Only) Results

MD	GMT Area	CA 1	Jan-20	Jan-21	Jan-22	Jan-23
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0	0
		Charter Members	0	0	1	10
		New Members	11	5	7	16
		Drops	11	11	9	65
		Net Growth	0	-4	12	-17
60	Various	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	23	12	22	42
		Drops	24	10	33	13
		Net Growth	7	3	-10	74
Total		New Clubs	0	0	0	0
		Charter Members	1	0	1	10
		New Members	34	17	29	58
		Drops	35	21	42	78
		Net Growth	7	-1	2	57

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 3rd Qtr	2020-2021 3rd Qtr	2021-2022 3rd Qtr
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0
		Charter Members	0	1	1
		New Members	48	41	64
		Drops	95	58	38
		Net Growth	-45	-11	46
60	Various	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	60	53	65
		Drops	55	71	60
		Net Growth	15	-15	7
Total		New Clubs	0	0	0
		Charter Members	1	1	1
		New Members	108	94	129
		Drops	150	129	98
		Net Growth	-30	-26	53

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022	2022-2023
18	Georgia	New Clubs	0	4	3	0
		Charter Members	1	103	65	0
		New Members	229	188	243	205
		Drops	291	340	407	341
		Net Growth	-41	-36	-62	-89
31	North Carolina	New Clubs	0	1	0	0
		Charter Members	25	36	8	1
		New Members	225	144	236	229
		Drops	420	358	402	349
		Net Growth	-119	-150	-93	-100
32	South Carolina	New Clubs	0	1	0	1
		Charter Members	1	30	1	27
		New Members	130	117	210	198
		Drops	289	251	245	280
		Net Growth	-137	-86	1	-38
35	Various	New Clubs	0	3	4	5
		Charter Members	17	93	105	137
		New Members	355	424	478	415
		Drops	675	474	679	761
		Net Growth	-146	122	19	-113
Total		New Clubs	0	9	7	6
		Charter Members	44	262	179	165
		New Members	939	873	1167	1047
		Drops	1675	1423	1733	1731
		Net Growth	-443	-150	-135	-340

January (Only) Results

MD	GMT Area	CA 1	Jan-20	Jan-21	Jan-22	Jan-23
18	Georgia	New Clubs	0	0	1	0
		Charter Members	1	2	20	0
		New Members	44	11	26	33
		Drops	71	51	73	70
		Net Growth	-17	-38	-24	-24
31	North Carolina	New Clubs	0	0	0	0
		Charter Members	0	5	1	0
		New Members	39	14	27	33
		Drops	63	48	61	41
		Net Growth	-22	-27	-25	-6
32	South Carolina	New Clubs	0	0	0	0
		Charter Members	0	1	0	1
		New Members	30	9	37	24
		Drops	42	28	45	23
		Net Growth	-6	-18	-4	3
35	Various	New Clubs	0	0	2	0
		Charter Members	1	0	51	13
		New Members	69	48	84	78
		Drops	109	40	67	97
		Net Growth	-21	21	109	19
Total		New Clubs	0	0	3	0
		Charter Members	2	8	72	14
		New Members	182	82	174	168
		Drops	285	167	246	231
		Net Growth	-66	-62	56	-8

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 3rd Qtr	2020-2021 3rd Qtr	2021-2022 3rd Qtr
18	Georgia	New Clubs	0	0	2
		Charter Members	1	9	44
		New Members	122	87	123
		Drops	167	181	160
		Net Growth	-15	-72	23
31	North Carolina	New Clubs	0	0	0
		Charter Members	0	5	3
		New Members	99	57	90
		Drops	180	161	170
		Net Growth	-74	-77	-55
32	South Carolina	New Clubs	0	0	0
		Charter Members	4	2	0
		New Members	73	44	119
		Drops	92	90	107
		Net Growth	-3	-33	26
35	Various	New Clubs	0	1	4
		Charter Members	5	32	115
		New Members	165	174	210
		Drops	189	146	213
		Net Growth	25	87	168
Total		New Clubs	0	1	6
		Charter Members	10	48	162
		New Members	459	362	542
		Drops	628	578	650
		Net Growth	-67	-95	162

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022	2022-2023
12	Tennessee	New Clubs	0	1	3	0
		Charter Members	8	28	93	6
		New Members	197	210	269	192
		Drops	368	320	367	365
		Net Growth	-112	-59	21	-140
30	Mississippi	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	100	69	85	87
		Drops	248	124	151	146
		Net Growth	-134	-46	-63	-56
34	Alabama	New Clubs	0	2	0	2
		Charter Members	8	58	5	37
		New Members	165	155	179	184
		Drops	273	267	268	195
		Net Growth	-86	-40	-69	32
43	Kentucky	New Clubs	1	0	0	0
		Charter Members	20	0	4	0
		New Members	150	100	206	207
		Drops	280	225	269	223
		Net Growth	-88	-110	-38	13
Total		New Clubs	1	3	3	2
		Charter Members	36	87	102	43
		New Members	612	534	739	670
		Drops	1169	936	1055	929
		Net Growth	-420	-255	-149	-151

January (Only) Results

MD	GMT Area	CA 1	Jan-20	Jan-21	Jan-22	Jan-23
12	Tennessee	New Clubs	0	0	1	0
		Charter Members	1	1	21	0
		New Members	29	10	16	30
		Drops	44	55	50	37
		Net Growth	-2	-39	-6	-2
30	Mississippi	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	17	12	13	20
		Drops	62	15	13	21
		Net Growth	-45	-1	2	-1
34	Alabama	New Clubs	0	0	0	0
		Charter Members	0	2	0	1
		New Members	40	10	25	23
		Drops	50	54	62	30
		Net Growth	-7	-41	-36	-5
43	Kentucky	New Clubs	1	0	0	0
		Charter Members	20	0	0	0
		New Members	24	11	36	47
		Drops	38	17	34	40
		Net Growth	14	-1	5	7
Total		New Clubs	1	0	1	0
		Charter Members	21	3	21	1
		New Members	110	43	90	120
		Drops	194	141	159	128
		Net Growth	-40	-82	-35	-1

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 3rd Qtr	2020-2021 3rd Qtr	2021-2022 3rd Qtr
12	Tennessee	New Clubs	1	0	1
		Charter Members	28	1	25
		New Members	94	45	66
		Drops	134	162	142
		Net Growth	14	-93	-39
30	Mississippi	New Clubs	1	0	0
		Charter Members	25	0	0
		New Members	42	26	54
		Drops	98	75	45
		Net Growth	-31	-13	13
34	Alabama	New Clubs	1	0	0
		Charter Members	20	5	1
		New Members	98	33	59
		Drops	114	143	142
		Net Growth	10	-79	-74
43	Kentucky	New Clubs	1	0	0
		Charter Members	21	0	0
		New Members	58	46	102
		Drops	107	133	75
		Net Growth	-16	-79	46
Total		New Clubs	4	0	1
		Charter Members	94	6	26
		New Members	292	150	281
		Drops	453	513	404
		Net Growth	-23	-264	-54

MD Wise Analysis

MD	GMT Area	CA 1	2021-2022	2022-2023
19	British Columbia Idaho Washington	New Clubs	1	0
		Charter Members	22	1
		New Members	368	317
		Drops	485	435
		Net Growth	-38	-68
Total		New Clubs	1	0
		Charter Members	22	1
		New Members	368	317
		Drops	485	435
		Net Growth	-38	-68

January (Only) Results

MD	GMT Area	CA 1	Jan-22	Jan-23
19	British Columbia Idaho Washington	New Clubs	0	0
		Charter Members	0	0
		New Members	44	53
		Drops	61	80
		Net Growth	-11	-20
Total		New Clubs	0	0
		Charter Members	0	0
		New Members	44	53
		Drops	61	80
		Net Growth	-11	-20

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2021-2022 3rd Qtr
19	British Columbia Idaho Washington	New Clubs Charter Members New Members Drops Net Growth	0 1 137 136 53
Total		New Clubs Charter Members New Members Drops Net Growth	0 1 137 136 53

MD Wise Analysis

MD	GMT Area	CA 1	2021-2022	2022-2023
N	Maine	New Clubs	0	0
		Charter Members	0	0
		New Members	3	5
		Drops	14	10
		Net Growth	-10	-4
Total		New Clubs	0	0
		Charter Members	0	0
		New Members	3	5
		Drops	14	10
		Net Growth	-10	-4

January (Only) Results

MD	GMT Area	CA 1	Jan-23
N	Maine	New Clubs	0
		Charter Members	0
		New Members	0
		Drops	2
		Net Growth	-1
Total		New Clubs	0
		Charter Members	0
		New Members	0
		Drops	2
		Net Growth	-1

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2021-2022 3rd Qtr
N	Maine	New Clubs Charter Members New Members Drops Net Growth	 0 0 2 2 0
Total		New Clubs Charter Members New Members Drops Net Growth	 0 0 2 2 0

